



A new approach to media delivery: Embracing the attributes of IP Cloud

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Welcome to MediaKind...

Who We Are

- Global leader media processing, delivery, and TV service platforms for Broadcasters and Cable, Satellite, Telco, and OTT TV operators
- Technology investor Approximately 1,000 HC in R&D
- Innovation driver Media is our passion, Consumer experience drives us

Key R+D Locations



Global footprint, diverse customer base

What We Offer

Media Platforms Media Processing MediaFirst H/W Compression Mediaroom S/W Compression Media Delivery Additional value Cloud DVR & Timeshift TV Content Mgmt. Sys. (CMS) Optimized AV Advertising & Content Rights Distribution Support and Services

Segments We Serve

- Media Platforms
 - 75+ Telco & Cable Operators with 19M subscribers
- Media Processing
 - 2,000+ Broadcasters, Pay TV & OTT operators
- Media Delivery
 - 60+ Cable & Telco Pay TV operators
- Product Delivery & Support Services





Agenda

1.IP as an enabler technology2.Cloud for Media







IP as an enabler technology





Broadcast Challenges

- Industry-specific interfaces
 - Impedes ability to scale and grow operation efficiently
 - Maintaining broadcast specificities: latency, reliability and uptime
- Separate Broadcast & IT infrastructures
 - Increases opex and inhibits flexibility
 - Removing technical and cost barriers for scaling and evolving
- New entrants able to offer compelling services, faster to market
 - How to leverage virtualization and other agile processes?
 - Enabling larger variety of commercial models









Equipment Center in 2020s



Why IP for Contribution, Live Production, & Playout?

- 1. To enhance the *flexibility* & *agility* of the video plant
- 2. Compatible with network interfaces on *commodity* Ethernet switches and *commodity* servers
- 3. Flexible association of streams into desired groups of media
- 4. Network-based registration and discovery of devices, streams, and media capabilities
- 5. Denser than SDI and inherently bi-directional
- 6. Agnostic to specific video format (resolution, bit depth, frame rate, etc.)

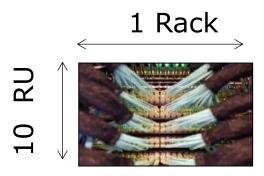
The "on-ramp" to the **software-oriented**, **virtualized** video production plant



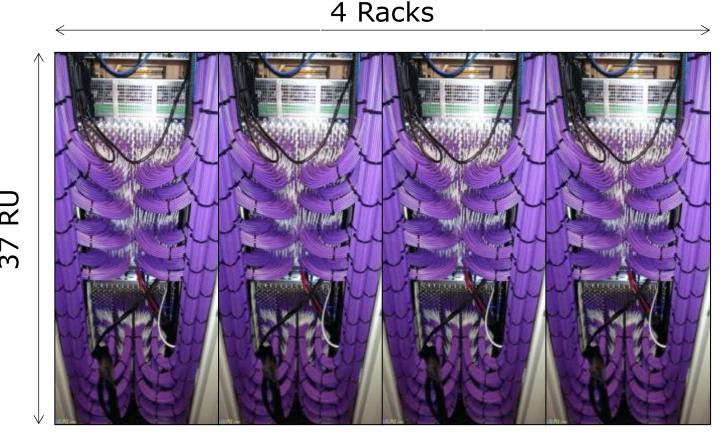


Simplifies and Reduces Cabling

Example: 4K Ultra-HD OB Truck



IP/Ethernet



Equivalent amount of 3G-SDI cabling required



Industry Consensus on All-IP Standards & Specs?

- If we don't align on standards, we lose the "network effect" of interconnected best-ofbreed devices
- We also lose the solid foundations to build higher levels of standardized capabilities







Broadcast Migration to "All IP" The IT transformation of Broadcasting

- Joint Taskforce on Networked Media (JT-NM) created
 - Defined the "All IP" architecture and did a gap analysis
 - Laid out the roadmap for open interoperability (regularly refined)
- Fostering Broadcast transformation
 - From media-specific to IT-based interfaces, protocols and infrastructures
- Real-Time Professional Media over IP standards













SMPTE ST 2110-x Suite of Standards

- ST 2110-0 Roadmap for the document suite
- ST 2110-10 "System Timing & Definitions"
- ST 2110-20 "Uncompressed Active Video"
 Based on RFC 4175
- ST 2110-30 "PCM Digital Audio"
 AES67
- ST 2110-40 "SMPTE ST 291-1 Ancillary Data"
 Captions, subtitles, time codes, active format description, dynamic range, etc.
 Co-developed with IETF as new RFC 8331 RTP Payload for SMPTE ST 291-1
- ST 2110-21 "Traffic Shaping & Delivery Timing for Video"
- ST 2110-31 "AES3 Transparent Transport"
 Includes compressed audio
- ST 2110-22 "Compressed Video"
- RP 2110-23 "Single Video Essence Transport over Multiple ST 2110-20 Streams"

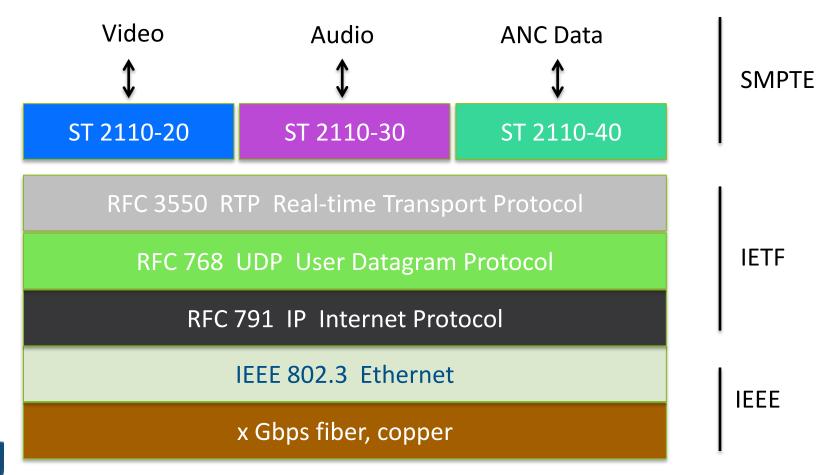




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Leverage IP Standards vs. Reinventing the Protocol Stack







The "Stack" of Standards is stacking up!

Flow Control & QoS

Discovery / Registration / Identity

Flow Description

Synchronization between Flows

Media Flow Transport (putting r-t media in IP)

AMWA IS-05, IS-06

AMWA IS-04



IETF RFC 4566 SDP

IEEE 1588 PTP / SMPTE ST 2059 Profile

SMPTE ST 2110

IETF RFC 4175, AES67 / IETF RFC 8331









Cloud for Media





Cloud – a fog of terminology

Orchestration Virtual Machines PaaS

Public Cloud

Containers

Openstack

Hypervisor

Serverless

Virtual Private Cloud

AWS

Hybrid Cloud

Kubernetes

Unikernel

Docker

Elastic Compute

Azure

Cluster

Private Cloud

Hypervisors

laaS

Microservices

NFV



GCP

SDN



Cloud aims



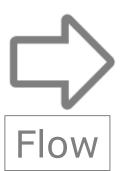




Repeatability











High Availability



The Value of Cloud Solutions



Leverage Network and Infrastructure





Streamline Services & enable Cloud Operations

Full Automation

Fast Time to Market



Develop Business

Best Customer Experience

Embrace Innovation

Hardware cost reduction

Infrastructure Agnostic

Up to 40% capex and opex saving opportunities

Revenue growth opportunities





Cloud-based Operation Opens a New Era of Applications

BOOST OPERATIONS



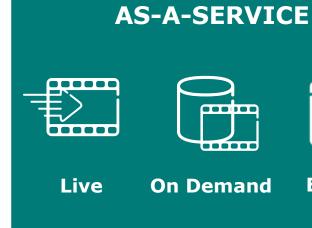
Improve

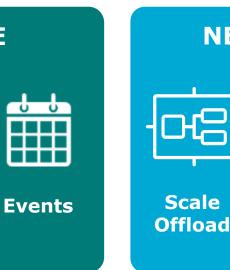
Efficiency

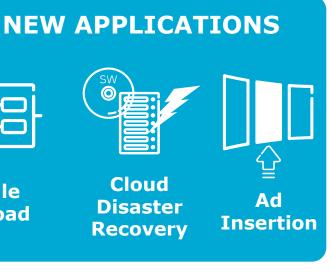




Agile Ops Fast roll-out

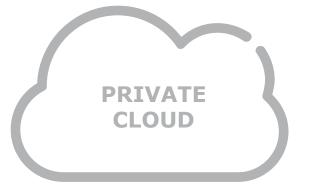


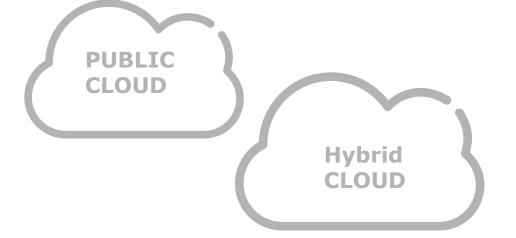














Sunshine is peaking for media!



Matured Cloud

Strong Operations capabilities and **infrastructure**

Cloud foundation OpenSource tools are reliable and mature

Evolution of accelerated technology for appliance / Private / Public Cloud



Overcome media barriers

Standards for end-to-end to IP adoption

Cloud Network are media-friendly

Benefit for Cloud / IT attributes are possible now for Media



Industry is getting there

E2E video chain evolved to **Cloud** awareness

Enhanced performance with Cloud native SW & available HW acceleration

DevOps and IT practices enabled for Media & Broadcast

Flexible pay as you use models







Cloud native media portfolio...



Cloud agnostic: deploy on private or public clouds



SW orchestration for roll-out, scaling and services management



Microservice architecture

Qualify once, deploy anywhere



Common deployment management and analytics



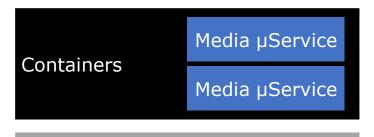


Cloud Native Portfolio architecture

Analytics and Monitoring

Application Management

Operating System



Operating System

High-Level Management

Micro-services, Containers and Networking



Application
Management
& Monitoring





Infrastructure

amazon webservices





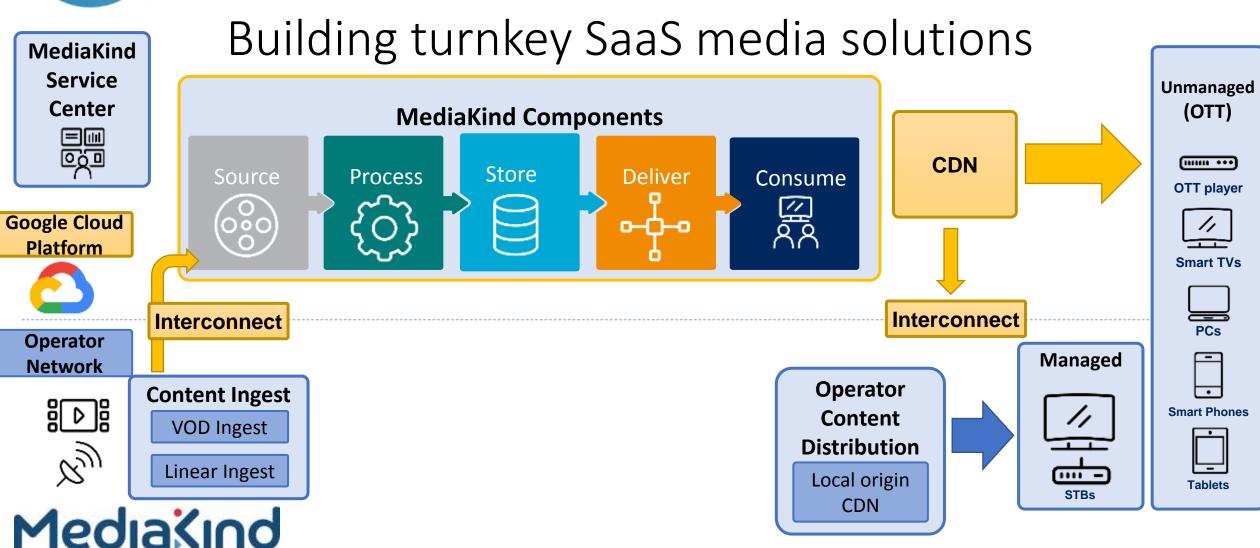








everyone, everywhere.







Thank You

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